ERP for food and beverage manufacturing
Streamline compliance to grow faster

For food and beverage companies, Sage ERP X3 provides vital information for making important business decisions and provides it quickly. The software's robust core functionality enables companies to easily streamline compliance and eliminate inefficiency, providing a significant advantage over legacy systems and other, less powerful ERPs.

Compliance streamlined

Food and beverage companies face more regulatory pressure every day. The Food Safety Modernization Act, or FSMA, means that the industry is facing new regulations that will change how you track, process, and package your products. **The FDA is doubling its inspection schedule every year to make sure those regulations are followed.** Many companies will lose productivity implementing compliance, or be slapped with a fine.

Those policies can feel like a burden. But regulatory compliance is also an opportunity. While your competitors are struggling to meet new regulations or suffering fines, **Sage ERP X3 will help you comply quickly so you can focus on growing your company.** Even more, thorough compliance helps you assure your customers of your commitment to excellence. Sage ERP X3 can help there too, making you more transparent and more responsive to customer questions. As your business grows and requirements change, Sage ERP X3 adapts to help you meet new requirements without increasing overhead.

Farm-to-fork transparency made simple

The FSMA is pushing companies toward further transparency in every stage of the food production cycle, from farming to distribution. Customers, too, want more transparency from farm to fork. **Sage ERP X3 makes lot tracking, traceability, and business intelligence easy**—so you can improve transparency and give your customers confidence that they know the history of your product.

Benefits

- Faster, simpler compliance
- Improved transparency
- Accurate forecasting
- Better food safety
- Greater efficiency
- Lot tracking in under 4 minutes
- Accessible business intelligence
- Allergen, shelf-life, and expiry tracking
- Built-in process manufacturing
- Data sharing through EDI

"The solution is built for this industry."

Kelly Tryon
CIO, Nonni's Biscotti

Consumer attitudes toward transparency

Consumer attitude	Percentage in favor
Support labeling foods with genetically modified organisms (GMOs)	91%
Want to know more about where their food comes from	65%
Would like to see the food industry take more action in educating people about how food is produced	67%
Would like to know more about how their alcoholic beverages are made	43%
Feel the food industry is transparent	31%

Sources: Just Label It!, SHS FoodThink, Mintel

Forecasting supply and demand

Food companies deal with some of the most volatile supply and demand in business. Bad weather strikes, crops fail, a new food trend pops up, and all of a sudden you have way too little product—or way too much. Although some element of the unpredictable will always remain, **good business intelligence can help you predict seasonal changes in supply and demand so you can stock up or sell out accordingly.** Sage ERP X3 provides that intelligence in a customizable, easy-to-use interface.

The Aberdeen Group recently found that over half of food and beverage companies struggle to anticipate demand, leading to wasted stock or lost sales from understocking. **With the powerful business intelligence tools in Sage ERP X3, you can quickly draw on historic data to produce accurate forecasts—saving you money.**

Ganong Bros. Limited, the oldest candy company in Canada, implemented Sage ERP X3 in no small part due to forecasting challenges. Now those difficulties have been solved. According to CIO Marc Lefebvre, "We are able to analyze our capacity in ways we could not before. We can look at demand for several months out and factor in sales forecasts to see the load these factors place on our resources. If we are short on resources, we can work to spread the load around, or ramp up with additional resources to meet demand—far in advance of when they are needed."

Robust core technology for the food industry

Sage ERP X3 is a robust and adaptable technology platform with industry-leading mobile options. The solution requires fewer add-ons than other ERPs, reducing installation cost and IT issues. It also works well with essential food industry plug-ins like Genesis R&D Product Development and Labeling Software and EDI. Other key functions, like process manufacturing capability, are supported out of the box. Furthermore, Sage ERP X3 boasts easy-to-use mobile options that get information to all your personnel, allowing them to get the information they need when they need it.

In addition, Sage ERP X3 provides a solution for growth with software designed to support your operations for years to come. Unlike some competing ERPs that are built on legacy software, Sage ERP X3 version 7 has recently been completely updated to the latest technological standards, ensuring its readiness to adapt to changing regulations and business pressures. As your business grows, Sage ERP X3 grows with you, giving you confidence to meet future regulatory and operations challenges with ease.

About The Sage Group, plc

We provide small and medium-sized organizations with a range of easy-to-use, secure, and efficient business management software and services-from accounting and payroll to enterprise resource planning, customer relationship management, and payments. Our customers receive continuous advice and support through our global network of local experts to help them solve their business problems, giving them the confidence to achieve their business ambitions. Formed in 1981, Sage was floated on the London Stock Exchange in 1989 and entered the FTSE 100 in 1999. Sage has millions of customers and more than 12,700 employees in 24 countries covering the UK & Ireland, mainland Europe, North America, South Africa, Australia, Asia, and Brazil.

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