

Sage HRMS

Sage HRMS Performance Management by Cornerstone OnDemand

Assess, Align, Motivate, and Grow Your Best Talent

Top executives establish the strategic direction for your organization. They build operating plans to increase market share, reduce time to market, increase profits, and improve customer satisfaction. Unfortunately, there is often no link between upper management's vision for the organization and the everyday employee performance management goals of your workforce. Likewise, there is limited visibility into the workforce to identify and develop the talent and critical roles required to reach these goals.

Sage HRMS Performance Management by Cornerstone OnDemand helps identify and track high-performing employees, increase the quality of employee performance reviews, develop critical skills, and cultivate the leadership pipeline across your business. The platform is built around three core ideas:

- 1. The typical end-of-the-year performance review is not an effective measuring stick.** Sage HRMS Performance Management will streamline appraisal and competency assessments and help your organization develop a culture of ongoing, interim performance measurement that can be tied to goals and development activities.
- 2. Goal alignment ties employee behavior to business results.** With Sage HRMS Performance Management, align individual goals with departmental objectives and organizational strategy to ensure that daily activity is translated into tangible business results. Then leverage the compensation features of the solution to reward these behaviors and outcomes.
- 3. Complete career, succession, and workforce management.** Sage HRMS Performance Management manages workforce and employee succession through automated talent profiles, career management, internal recruiting, and comprehensive succession planning capabilities.

Sage HRMS Performance Management is part of Sage HRMS Talent Management by Cornerstone OnDemand, which is delivered as true multitenant Software-as-a-Service (SaaS).

Goal Alignment

Sage HRMS Performance Management brings you the most complete and easy-to-use goal management tools available.

- Monitor individual performance relative to department or businesswide goals
- Automate SMART goal tracking, alignment, and reporting
- Drive accountability at all levels

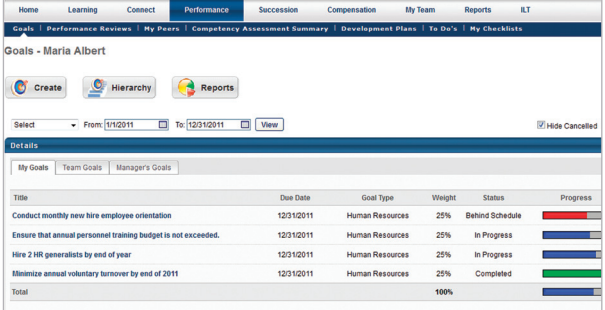
Performance Reviews

With Sage HRMS Performance Management, break the dreaded annual review cycle and build a culture of ongoing, consistent performance measurement, and feedback that actually matters.

- Generate cumulative, interim, and ad hoc review forms
- Ensure timely review completion through email reminders and graphical progress reporting
- Create custom performance reviews with configurable workflows

CHALLENGES

- What can we do to systematically identify our top performers and leadership candidates?
- How can my organization automate its existing performance review process?
- There's too much wasted, misdirected work. How can we align activity and business goals?
- How can we build a pay-for-performance culture?
- Which employees are best positioned for leadership roles?



The screenshot shows the 'Goals' section for a user named Maria Albert. It includes a table with columns for Title, Due Date, Goal Type, Weight, Status, and Progress. The table lists four goals: 'Conduct monthly new hire employee orientation' (Behind Schedule), 'Ensure that annual personnel training budget is not exceeded' (In Progress), 'Hire 2 HR generalists by end of year' (In Progress), and 'Minimize annual voluntary turnover by end of 2011' (Completed). A 'Total' row shows a 100% completion rate.

Title	Due Date	Goal Type	Weight	Status	Progress
Conduct monthly new hire employee orientation	12/31/2011	Human Resources	25%	Behind Schedule	
Ensure that annual personnel training budget is not exceeded.	12/31/2011	Human Resources	25%	In Progress	
Hire 2 HR generalists by end of year	12/31/2011	Human Resources	25%	In Progress	
Minimize annual voluntary turnover by end of 2011	12/31/2011	Human Resources	25%	Completed	
Total			100%		

Competency Assessments

Sage HRMS Performance Management allows you to easily identify competency and skill gaps within your organization through 360° and 180° reviews and self-assessments. Load your own model or use one of our preintegrated models from industry leaders.

- Dynamically generate individual development plans
- Observation checklist capabilities for in-the-field skill observation

Compensation: Pay-for-Performance

Sage HRMS Performance Management can be deployed to link performance data to all types of compensation, creating the right kind of incentives for your employees to hit their goals.

- Build compensation plans with cascading budgets
- Allocate base, bonus, equity with defined guidelines

Development Planning

Sage HRMS Performance Management can automate individual development planning to improve workforce performance and retention—and to forge an important link between performance assessment and learning.

- Track development plan progress
- Assessment-based training

Succession Management

Identify promising talent and critical roles within your organization and ensure that the right people are promoted to the right positions, driving down hiring costs and increasing retention rates.

- Build automated metric grids of any size (up to 5 x 5) and use drag-and-drop calibration for easy modeling of the organization
- Draw in competencies to display the most recent ratings for an employee

Talent Pooling

Break free from the traditional organizational hierarchy and start to track skills, roles, and competencies that are critical for your business.

- Nominate high-potential employees with key skills
- Assign development activities to an entire pool (or to specific employees in a pool)

Career Center

Provide career pathing and management capability to boost employee engagement and retention, and help your business to align employees with best-fit roles.

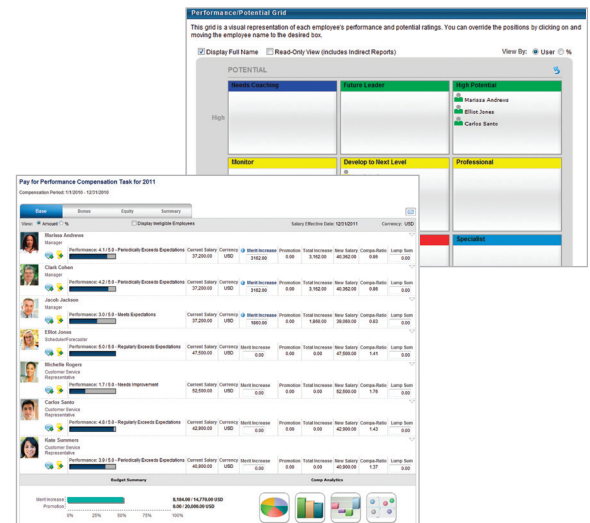
- Allow employees to explore defined career paths within your organization
- Show matches between current state and desired job roles (on the basis of a wide range of factors like education, competencies, certifications, and so on)

FEATURES

- Goal alignment and performance reviews
- Competency assessments (360s, observation checklist, and more)
- Individual development plans
- Pay-for-performance compensation management
- Succession plans and career management

BENEFITS

- Align key performance processes with organizational goals
- Identify and track high-performing, high-potential employees
- Track critical skills and roles
- Engage your people in their own internal career development
- SaaS means no software to install or maintain



Calibrate and motivate your teams using easy-to-understand tools.

About Sage HRMS

As the longest-running HRMS solutions provider, Sage delivers flexible, scalable, and comprehensive tools to help you automate and improve your business processes and produce the information you need to better manage your workforce. Unlike other systems, the Sage HRMS solution combines low cost, ease of use, and the ability to dynamically share information with executives, managers, and others both inside and outside your organization. Sage HRMS is comprised of HR, payroll, benefits, training, and compliance solutions developed specifically for mid-sized businesses. Its flexible design provides a comprehensive array of features and the powerful reporting and analysis capabilities needed to efficiently manage your workforce.