# sage 100



## Keep your business moving forward.

Smarter and easier to use, Sage 100c and Sage 100 2016 will help you navigate and personalize your user experience, stay compliant with changing government regulations, and simplify everyday tasks, plus there's an option for a new modernized user interface.

#### Upgrade to the newest versions of Sage 100 today!

Increase productivity | Streamline workflow and processes | Enhance control and security

#### Sage 100 ERP 2014

Make sales possible anytime, anywhere with new mobile tools. Optimize inventory. Find information faster with new search tools.

- Get paid faster—Allow customers to pay invoices online through Sage Billing and Payment.
- Increase revenue per salesperson and impress customers—Close deals in the field using the Sage Mobile Sales app on your iPad.
- Reduce stock outs and excess inventory— Optimize inventory and increase profitability with Sage Inventory Advisor.
- Connect your sales team—Track sales in the field using an iPhone app, Windows 8, and Sage CRM.
- 5. Check profitability at a glance—Use the Profitability Dashboard for Sage ERP Intelligence Reporting to see if customers, products, and salespeople are profitable.
- 6. Find invoices and other information quickly— Use the convenient invoice list button to find invoices faster. The new autocomplete feature also speeds up your search for other items including customers and vendors.

#### Sage 100 ERP 2015

Make life easier for your accounting staff. Gain greater flexibility when creating reports.

- 1. Optimize your financial workflows and reconciliation—Save time with automated one-click GL reversal capability plus sort by multiple columns using the new sort column button. You can now receive out-of-balance notifications in the GL Detail Report and GL Detail by Source Report, use enhanced sort and selection options for a variety of audit reports, and enter vendor names to 50 characters. Purchase Vendor Transfers are also now open to all vendors and can be used to perform transfers on invoices for credit card vendors.
- 2. Improve preauthorization processing—Get the ability to run a second preauthorization after the first expires. Utilize Level 3 credit card processing to reduce fees and create savings that can be passed on to vendors.
- 3. Streamline the purchase order process—
  Retain your Purchase Order History and convert selected companies when creating history. Now you can copy from existing purchase orders, create new PO history inquiries, and easily track why vendor orders are not completed with a new option to prompt for entry of a cancellation code.
- 4. Get the information you need with flexible report options. Use the updated version of Sage Intelligence and Report Designer to gain greater flexibility when creating reports.

### Sage 100 2016

Take advantage of smoother workflows and greater flexibility. Comply with ACA requirements.

- Be compliant with new Affordable Care
   Act requirements—Ensure your company is
   meeting new requirements of the Affordable
   Care Act (ACA).
- 2. Outsource your payroll so you can focus on your business—Direct integration allows you to upload general ledger account numbers and bank codes to Sage Payroll Services and easily download payroll transactions back into Transaction Journal Entry.
- **3. Simplify everyday tasks**—New preference settings make it easier to enter data and print.
- 4. Save time with improved Accounts Payable reporting and printing options—Use the new electronic payment vendors field to specify whether or not vendors who accept electronic payments are included on the aged invoice report.
- Improve accuracy and communication in Accounts Receivable—Add, view, and edit customer memos in repetitive invoice entry.
- Automate Sales Order expiration dates— Simplify data entry with the addition of a default expiration date and an expanded 10 character check number field.
- **7. Make everyday tasks easier**—Additional enhancements help you work faster.

#### Sage 100c

Get all of the 2016 enhancements, plus a new modernized user interface that will shorten the learning curve.

- Make navigation easier—Change fonts on the desktop and task windows and customize desktop themes and color schemes.
- See persistent web content—Get to commonly used websites and activate services including Sage Payments and Sage Payroll quickly and easily.
- Increase personalization and security—Allow users to change colors and themes, while only seeing the information they are authorized to see
- Improve application scaling—Change the resolution of your screen to fit properly on high definition screens.
- 5. Get business insights—Improved access to the Business Insights Dashboard, which has been given a modernized new look.