Sage X3

Net @ Work

Now you can grow faster, without getting bigger.

Adopt a faster, simpler, more flexible business management solution

With Sage X3, you are choosing the next generation of business management solution for your enterprise to grow faster and stay agile.

Faster

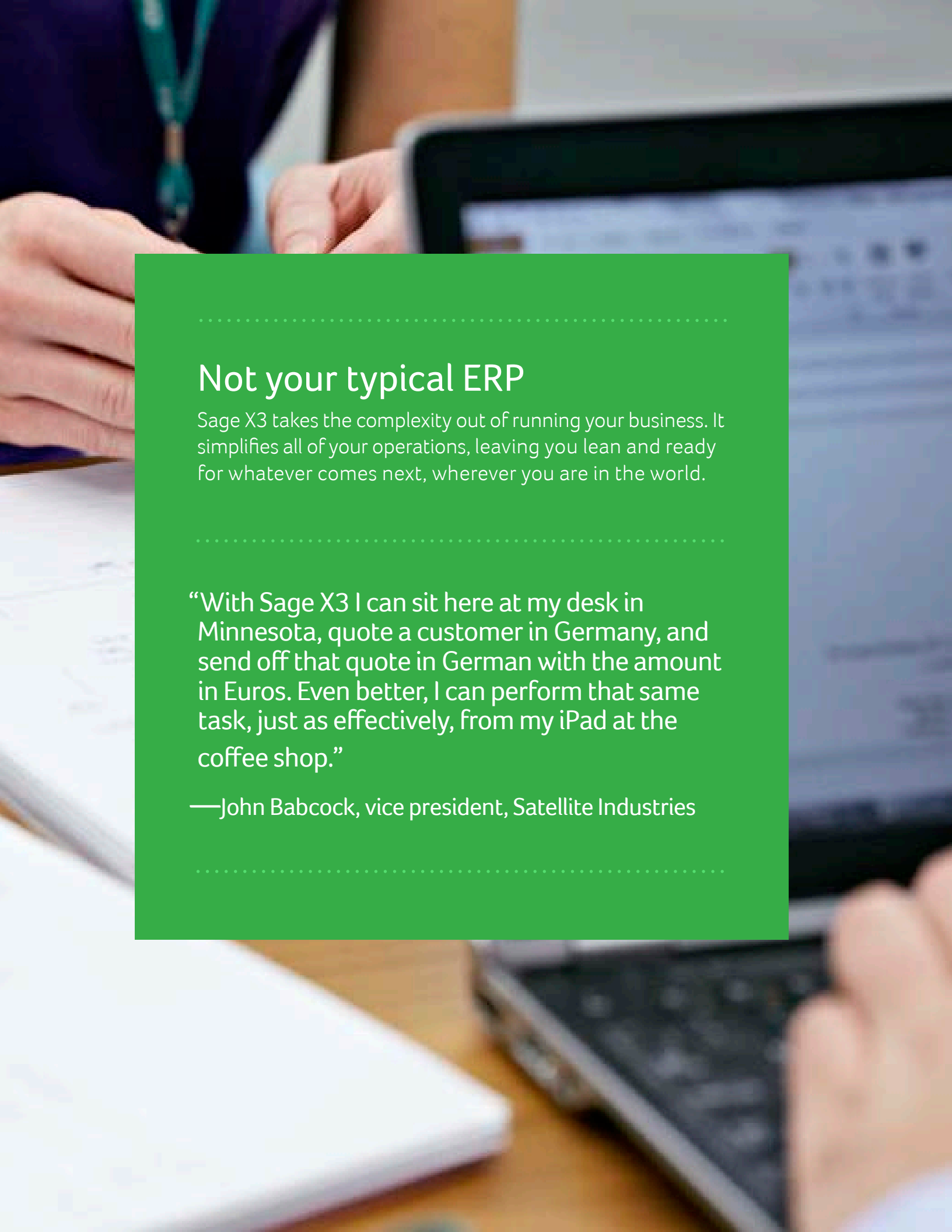
Sage X3 runs your business faster than ever before, with a cohesive, enterprise-class solution to manage all of your core business processes—from purchasing to manufacturing, inventory management, sales, customer service and financials—locally and internationally. It also accelerates collaboration and reporting, and delivers real-time insight into all costs and operational performance.

Simpler

Sage X3 is easy to use in a familiar Web browser and on mobile devices, giving you the freedom to work where you need. It is also simple to manage, and highly configurable to adapt to your unique processes, role and preferences. Sage X3 is a versatile solution—use it as a service in the cloud and reduce demand on your in-house team to maintain the system, or deploy the solution on the infrastructure of your choice.

Flexible

Sage X3 is ready for your industry. Built-in functionality for process manufacturing, manufacturing, distribution and services tasks, adjusts to accommodate your company's unique rules and processes. It's also easily scalable—so you'll never run out of capacity again—and quickly adapts to your changing needs, growing with your business as you expand to new markets or geographies, and making it simple to manage a global business.



Not your typical ERP

Sage X3 takes the complexity out of running your business. It simplifies all of your operations, leaving you lean and ready for whatever comes next, wherever you are in the world.

"With Sage X3 I can sit here at my desk in Minnesota, quote a customer in Germany, and send off that quote in German with the amount in Euros. Even better, I can perform that same task, just as effectively, from my iPad at the coffee shop."

—John Babcock, vice president, Satellite Industries

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Running your business does not have to be complicated

Get more done, faster.

Increase user productivity and accelerate adoption with an intuitive web user interface that users can easily personalize to work the way they do.

Go where your business takes you.

Access your data on mobile devices, check your inventory, take customer orders, approve purchases, and view key performance indicators on the go.

Take back control over your processes.

Eliminate inefficiencies, ensure compliance, and streamline operations with end-to-end integration of your business processes to control costs and improve profits.

Get the insight you need, when you need it.

Evaluate risks and monitor performance in real-time with user dashboards, self-service business intelligence, and reporting tools.

Serve your customers better.

Accelerate issue resolution and increase employee responsiveness with faster and simpler access to the information they need.

Expand to new markets or geographies.

Increase capacity, implement new processes, manage new business units, or expand to new geographies with a flexible business management solution designed for growth and international trade.

Gain agility and focus on your business.

Take advantage of enterprise-class business management functionality, security, and scalability at a fraction of the cost and complexity of typical ERP systems. Simplify IT management and free up resources to focus on more important projects.

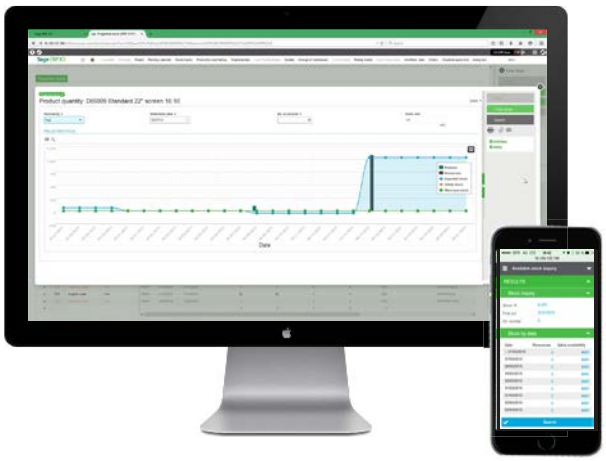
“Our field agents used to service four customers per day. As we enabled them with mobile devices connected to Sage X3, this number doubled.”

—Philippe Scemama, CEO, Adelya

Flexible and easily scalable to support your entire business

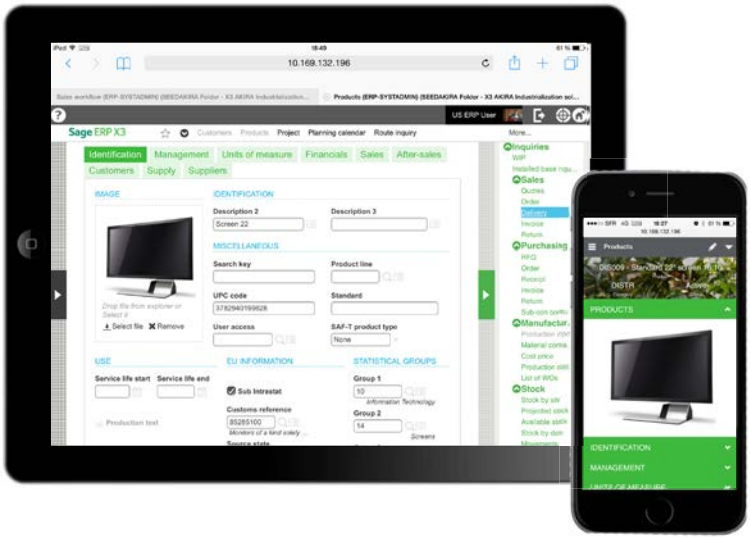
Sage X3 offers powerful functionality that can be configured to meet your unique way of doing business. Its flexible data model supports complex organizational deployment and reporting structures, simplifying management across multiple facilities, companies or business units, regions and countries from a common installed instance of the solution.

- Optimizes inventory across multiple warehouses and locations.
- Scalable multi-tier architecture ensures virtually unlimited capacity.
- Simple to manage with limited IT, in the cloud or deployed on the infrastructure of your choice.



Search inventory from multiple locations; even from a mobile device.

Personalized Web and mobile user experience



The Sage X3 interface is designed to be easy to use on Android and iOS mobile devices.

Sage X3 introduces a better, more personal user experience with secure web and mobile technology at its core. Whether that's at the office or on the go, users can access the data they need, in an intuitive interface, personalized to their role and preferences.

- Mobile and web deployment enables access to common enterprise data from anywhere and on any device.
- HTML5 interface ensures intuitive browser experience and allows for extensive personalization by users.

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"For Novarroz, choosing Sage X3 meant a significant improvement in the automation of its business processes with customers, partners, and suppliers. This flexible and user-friendly tool provided complete integration of information, improved efficiency, and total control over costs."

—Joao Andrade, export sales manager, Novarroz

Ready for your industry

Unlike other solutions that rely heavily on add-on software integrations to support industry-specific processes, Sage X3 includes functionality that's ready to use in most distribution and manufacturing industries. It also uses flexible web service technology that enables easy access of complementary solutions when necessary.

Designed to meet the needs of these industries and more:

Distribution

Retail trade
Transportation and logistics
Wholesale trade

Manufacturing

High-Tech
Industrial equipment
Medical devices
Metal fabrication

Process Manufacturing

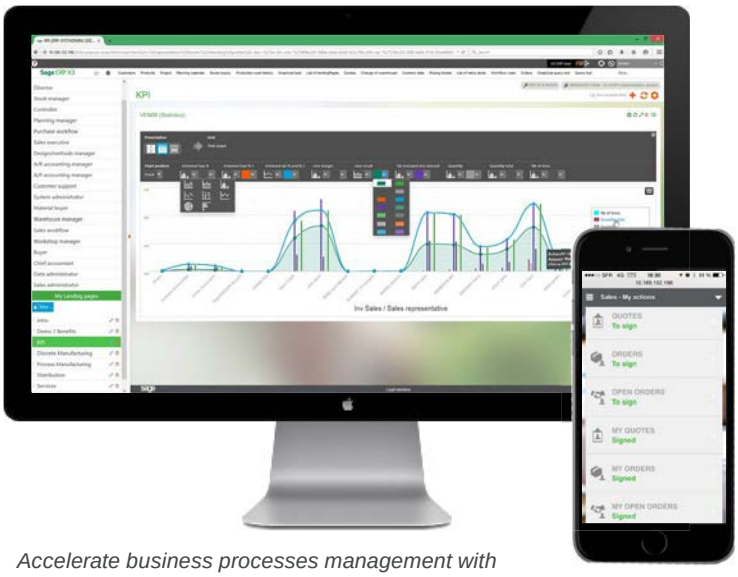
Chemicals
Cosmetics
Food and beverage
Nutraceuticals
Pharmaceuticals

Services

Advertising
Consulting services
Engineering services
Equipment rental
IT/Software services
Maintenance and repair services

Ready to manage all your financials and operations

Sage X3 offers rich functionality to support all your core business processes with minimal IT investment and resources.

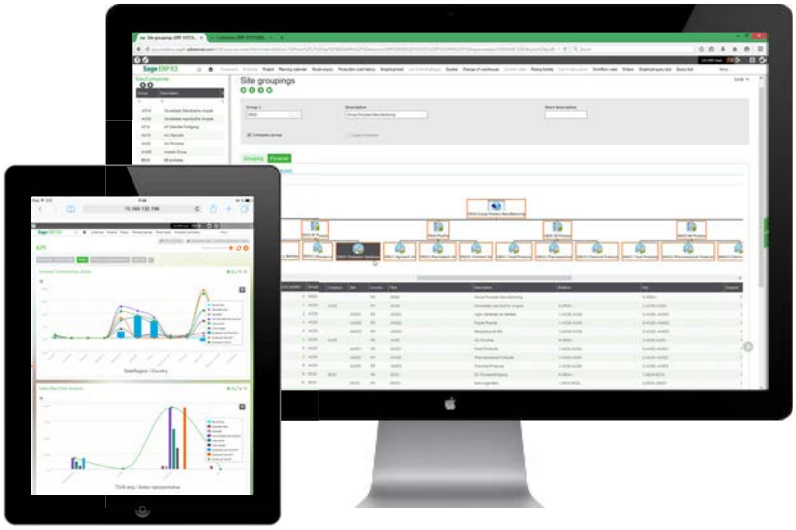


Accelerate business processes management with robust analytics and web apps.

- Integrated management across purchasing, inventory management, manufacturing, sales, customer service, accounting and finance.
- One solution with powerful workflow automation to accelerate business processes and better control performance across all areas of the business.
- Built-in analytics for deeper insight into operations—accelerating reporting, communications and decision-making.

Ready to grow a global business

Sage X3 eliminates the complexity of managing an international business. It simplifies the management of international trade—suppliers, contractors, partners and customers (multi-language, multi-currency)—and can manage a global business from one common installed instance (global compliance, multi-legislation, multi-ledger).



See everything from every location in one single instance.

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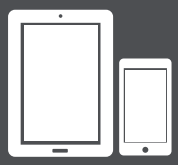
Sage X3 core business management capabilities and technology

Financial management	Purchasing	Inventory management	Manufacturing management
Sales management	Customer service	Role-based workspace	Reporting and business analytics
Workflow automation and alerts	Document management and office collaboration	System and user administration	Development tools, mobility and web services

Technology

Common data source

Html5


Mobile

Partner-hosted or on-premises

Cloud

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> " We have doubled our revenues since implementing Sage X3, and it continues to offer a good combination of power, scalability and usability."
>
> —Phil Pitzer, IS director, Blount Fine Foods

Financial management

- General ledger
- Account payable, account receivable
- Cash management
- Bank management
- Cost and analytical accounting
- Expenditures
- Budget and commitments
- Fixed asset management
- Mobile apps

Purchasing

- Supplier and product category management
- Pricing and discounts
- Purchase planning, ordering and requests
- Purchase orders, delivery and scheduling
- Requests for proposal
- Open orders, budget accounting
- Multi-level signature management
- Receiving
- Supplier invoice entry and returns
- Contract and sub-contracting
- Inter- company/inter-site transactions
- Import declarations and costing
- Mobile apps

Inventory management

- Product data, multiple units of measure
- Location management
- Inventory balances
- Quality control and sampling
- Replenishment, inter-site transfers
- Order release
- Stock movements
- Inventory costing
- Physical counting
- Import tracking
- Mobile apps

Manufacturing management

- Multiple manufacturing modes
- Product configurator, options & variants
- Bill of Material, formulas and recipes
- Work and cost center management
- Forward/Backward scheduling
- Replenishment and Inter-site transfers
- Production cost accounting
- Order release
- Quality control and analysis
- Production cost accounting
- Master production scheduling

Sales management

- Product configurator, options & variants
- Pricing and discounts
- Sales commissions
- Quotes, contracts and open orders
- Multi-level credit checking and order entry
- Order preparation, delivery, packing and shipping
- Customer returns
- Invoicing and reminders
- Inventory inquiries and allocations
- Loans and commitments
- Inter-company/inter-site sales
- Bill of lading and export declaration
- Mobile apps

Customer service

- Contact management
- Sales force automation
- Customer call center support
- Warranty/Service orders management
- Solution knowledge base
- Marketing campaigns

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Role-based workspace

- Personal home page
- Personalized by user or administrator
- Multi-level access to relevant data

Reporting and business analytics

- User-defined dashboards
- Configurable inquiries
- Audit trail from cumulative total to detail
- Library of over 400 reports
- Automatic printout triggering
- Generation of Word®, Excel®, text, HTML or PDF files

Workflow automation and alerts

- Configurable triggering of workflows
- Alerts with contextual links to trigger further actions
- Information stored for accessibility and audits

Document management and Microsoft Office® collaboration

- Document and revision management
- Sharing by user, role, and project teams
- Document saving
- Microsoft Office® integration with synchronized data
- Microsoft Outlook® integration
- Full-text search

Technology

Sage X3 adopts a multi-tier architecture, which ensures highly reliable, flexible and scalable operations.

"If you understand the power of data in your business decision making, you'll instantly see the value in this tool. Sage X3 allows companies with vision to realize that vision. It allows us to run a smarter, more strategic business."

—Mike DePasquale, group enterprise system manager, Avon Rubber p.l.c.

"We now have a software system in the form of Sage X3 that not only can handle rapid expansion that the company is experiencing, but will also grow with us as we expand into new territories and products."

—Ted Whyte, financial manager, Crest Chemicals

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