



## Sage MAS 500 Business Insights Analyzer

In today's competitive marketplace, successful companies must minimize risks and make better business decisions faster than ever before. The ability to quickly access critical business intelligence, and analyze it for strategic decision making, can make the difference between thriving and merely surviving. The Sage MAS 500 ERP Business Insights Analyzer can help you make better business decisions by providing you with insights into your business data. Now you can act quickly, decisively, and confidently to maintain your competitive edge. Business Insights Analyzer is an intuitive, easy-to-use analytics tool included with Sage MAS 500. Information is provided in a logical grid format with powerful filtering, grouping, and sorting capabilities that let you organize the data in the way most appropriate to the task at hand. You also have the added flexibility of analyzing each view using the included Excel pivot tables and charts. Business Insights Analyzer was created with Microsoft .NET and SQL Server technology, and offers system administrators the ability to easily create additional analytical views for Business Insights Analyzer.

### BENEFITS

Make better business decisions using insights into your business data and turning these insights into strategic action

View critical real-time information about your business, in summary or detail including: Budget Analysis, Sales History, Purchase History, Project Profitability, Production Analysis, and many more

Quickly add or remove columns to view

Group, sort, and filter the data as needed

Create on-the-fly sums, averages, counts, or minimum/maximum

Create and save multiple customized configurations

View data in grid, pivot table, or chart formats

Create customized, interactive charts and pivot tables for your data

Extend capabilities by adding additional SQL views

Export data to Excel, Word, or XML

Launch a report wizard to easily create a Crystal Report® based on the data in the view

Customer Name	Item	Cost of Sales	Item Type	Sales Amount	Return Amount	Net Sales Amount	Transaction Date
- Customer Class Name : North East Territory (3 items) Net Sales Amount Average = 253,376.13, Net Sales Amount Sum = 48,901,593.89, Sales Amount Average = 257,000.00, Net Sales Amount Sum = 48,901,593.89							
- Product Line : Application Software (2 items) Net Sales Amount Average = 151,507.89, Net Sales Amount Sum = 3,333,173.66, Sales Amount Average = 151,507.89, Net Sales Amount Sum = 3,333,173.66							
- Item Class Name : Hardware (12 items) Net Sales Amount Average = 1,027.08, Net Sales Amount Sum = 12,325.00, Sales Amount Average = 1,027.08, Sales Amount Sum = 12,325.00							
Alicia Garage Doors	TrainingManual	140.00	Finished Good	290.00	0.00	290.00	3/6/2008
Alicia Garage Doors	TrainingManual	770.00	Finished Good	1,595.00	0.00	1,595.00	2/27/2008
Campbell Electric	TrainingManual	420.00	Finished Good	870.00	0.00	870.00	2/23/2008
Alicia Garage Doors	TrainingManual	700.00	Finished Good	1,450.00	0.00	1,450.00	2/22/2008
Alicia Garage Doors	TrainingManual	1,540.00	Finished Good	3,190.00	0.00	3,190.00	2/19/2008
Campbell Electric	TrainingManual	630.00	Finished Good	1,305.00	0.00	1,305.00	2/13/2008
Alicia Garage Doors	TrainingManual	420.00	Finished Good	870.00	0.00	870.00	1/22/2008
Campbell Electric	TrainingManual	140.00	Finished Good	290.00	0.00	290.00	1/19/2008
Campbell Electric	TrainingManual	615.00	Finished Good	1,305.00	0.00	1,305.00	1/13/2008
Computer Repair and	TrainingManual	140.00	Finished Good	290.00	0.00	290.00	1/13/2008
Alicia Garage Doors	TrainingManual	210.00	Finished Good	435.00	0.00	435.00	1/12/2008
Campbell Electric	TrainingManual	210.00	Finished Good	435.00	0.00	435.00	1/12/2008
Summaries for Hardware							
				Average = 1,027.08		Average = 1,027.08	
				Sum = 12,325.00		Sum = 12,325.00	
+ Item Class Name : Software (10 items) Net Sales Amount Average = 332,084.86, Net Sales Amount Sum = 3,320,848.56, Sales Amount Average = 332,084.86, Net Sales Amount Sum = 3,320,848.56							
+ Product Line : Computer Systems (1 item) Net Sales Amount Average = 175,775.37, Net Sales Amount Sum = 10,370,746.60, Sales Amount Average = 175,775.37, Net Sales Amount Sum = 10,370,746.60							
+ Product Line : Peripheral Hardware/Components (1 item) Net Sales Amount Average = 314,264.94, Net Sales Amount Sum = 35,197,673.73, Sales Amount Average = 314,264.94, Net Sales Amount Sum = 35,197,673.73							
+ Customer Class Name : North West Territory (3 items) Net Sales Amount Average = 89,172.92, Net Sales Amount Sum = 39,503,602.15, Sales Amount Average = 89,172.92, Net Sales Amount Sum = 39,503,602.15							

▲ The grid interface provides powerful sorting, grouping, and filtering, allowing you to quickly locate and analyze data.

### SAGE MAS 500 SOLUTIONS

Financials and Project Accounting

Distribution and Manufacturing

CRM and E-business

Human Resources and Payroll

Customization and Integration

Business Intelligence

**BETTER, FASTER DECISION MAKING**

**Access to Critical Information**

Sage MAS 500 holds a wealth of information about your business. Business Insights Analyzer presents this information in a series of logical views that allow you to easily access critical information.

The included views are:

- Budget Analysis
- Sales History
- Purchase History
- Project Profitability
- Production Analysis
- Cash Account History
- Customer Sales History
- Salesperson History
- Vendor History
- Inventory History
- Inventory Transaction History
- Resource Utilization

**Increase Productivity**

Productivity is increased when users focus on analyzing data and running the business rather than on finding, organizing, and putting the data in a useful format.

**Access**

Real-time data is displayed in an interactive grid format with powerful filtering, sorting, and grouping capabilities. Columns of data may be rearranged, and calculations such as sum and average can be made.

**Analyze**

Excel pivot tables and charts are provided in addition to the grid view. Users of Microsoft Office XP, Office 2003, or Office 2007 can interact with the pivot tables and charts, selecting the dimensions and measures to perform the precise analysis required.

**Act**

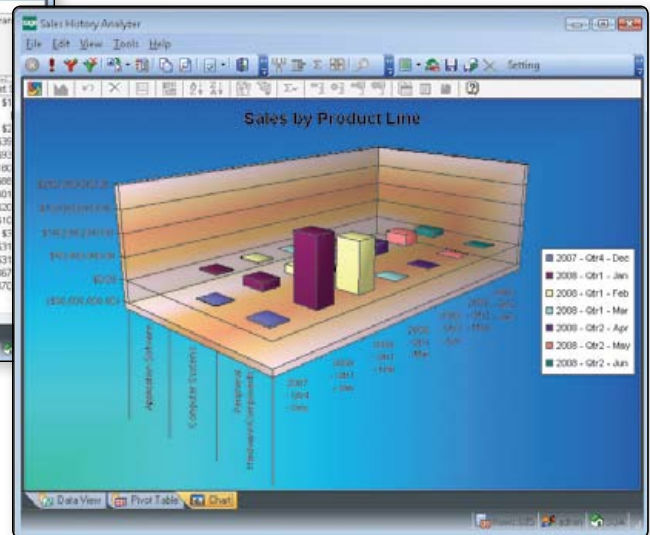
Executives and knowledgeable workers can make better informed decisions about the operations of the business when critical, up-to-date information is available on demand.

**Customize**

Create and save multiple settings of various analyses for future reference. New SQL views can be created and easily hooked into Business Insights Analyzer.

Geographic Sales			Years: • Quarters: Months: Days: Hours:		Q1 2007	Q2 2007	Q3 2007	Q4 2007	Q1 2008	Q2 2008	Q3 2008	Q4 2008		
Ship To Country	Ship To State	Ship To City	Net Sales	Sum of Profit	Profit Pct	Net Sales	Sum of Profit	Profit Pct	Net Sales	Sum of Profit	Profit Pct	Net Sales	Sum of Profit	Profit Pct
B CAN	B BC		\$1,995,259.28	\$564,075.91	27.76%	\$1,795,995.00	\$206,810.50	25.95%	\$2,739,254.28	\$750,896.41	27.24%	\$1,995,259.28	\$564,075.91	27.76%
	B OC													
	Total		\$22,134,254.63	\$5,214,446.51	23.56%	\$2,739,254.28	\$750,896.41	27.24%	\$1,995,259.28	\$564,075.91	27.76%	\$1,995,259.28	\$564,075.91	27.76%
B USA	B CA	B Culver City	\$22,134,254.63	\$5,214,446.51	23.56%	\$16,904,913.68	\$3,654,390.52	22.77%	\$3,995,259.28	\$1,000,000.00	25.03%	\$1,995,259.28	\$564,075.91	27.76%
		B Irvine	\$40,034,259.28	\$9,547,803.35	24.05%	\$55,427,671.00	\$12,301,638.15	22.05%	\$1,995,259.28	\$564,075.91	27.76%	\$1,995,259.28	\$564,075.91	27.76%
		B Los Angeles	\$19,674,674.13	\$4,133,662.93	20.97%	\$164,695,201.14	\$33,776,556.96	20.52%	\$1,995,259.28	\$564,075.91	27.76%	\$1,995,259.28	\$564,075.91	27.76%
		B Riverside				\$86,643,333.92	\$88,638,399.00	99.99%	\$1,995,259.28	\$564,075.91	27.76%	\$1,995,259.28	\$564,075.91	27.76%
	Total		\$77,043,220.04	\$19,295,912.79	24.79%	\$22,599,119.74	\$138,600,955.44	42.85%	\$40,034,259.28	\$9,547,803.35	24.05%	\$1,995,259.28	\$564,075.91	27.76%
B CO						\$20,769,595.64	\$4,387,473.32	21.11%	\$1,995,259.28	\$564,075.91	27.76%	\$1,995,259.28	\$564,075.91	27.76%
B GA			\$4,188,174.77	\$954,140.09	22.79%	\$6,127,692.48	\$1,363,832.34	22.26%	\$1,995,259.28	\$564,075.91	27.76%	\$1,995,259.28	\$564,075.91	27.76%
B NY						\$3,527,094.40	\$1,199,131.00	32.30%	\$1,995,259.28	\$564,075.91	27.76%	\$1,995,259.28	\$564,075.91	27.76%
B PA						\$31,711,207.00	\$6,699,638.75	21.13%	\$1,995,259.28	\$564,075.91	27.76%	\$1,995,259.28	\$564,075.91	27.76%
	B Philadelphia					\$31,711,207.00	\$6,699,638.75	21.13%	\$1,995,259.28	\$564,075.91	27.76%	\$1,995,259.28	\$564,075.91	27.76%
	Total		\$81,039,432.82	\$20,250,952.89	24.69%	\$396,740,699.36	\$152,190,830.84	38.45%	\$40,034,259.28	\$9,547,803.35	24.05%	\$1,995,259.28	\$564,075.91	27.76%
Grand Total			\$82,039,432.82	\$20,250,952.89	24.69%	\$398,539,913.54	\$152,951,717.25	38.37%	\$40,034,259.28	\$9,547,803.35	24.05%	\$1,995,259.28	\$564,075.91	27.76%

▼ With Excel XP, Excel 2003, or Excel 2007, you can quickly create custom charts and pivot tables.



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