

Meet Our NetSuite Team

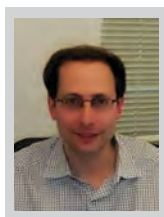
Our NetSuite team is a highly trained, experienced group comprised of solution architects, project managers, developers, technical and business consultants.

We are fully committed as a partner to NetSuite and a partner to our clients.



Drew Macbeth
NetSuite Practice Director

Drew joined Net at Work in 2019 as the Practice Director for Net at Work's Oracle NetSuite group. Drew has been in the business management application and ERP industry for over twenty years. Prior to joining Net at Work, Drew led sales and operations for Sapphire Systems, a global provider of SAP and Infor Solutions. Drew also worked for various SaaS start-ups and spent fifteen years with Sage leading various ERP and Fixed Asset business units and established the migration program within Sage to help build a customer/product centric approach within the organization.



Chaim Cohen
Director of Solutions Architecture

Chaim Cohen has been working in the technology field for over two decades and has been with Net at Work since 1997. Chaim's areas of concentration are in developing integrated solutions for back office accounting, project management and warehouse management, especially for enterprise software. Chaim is responsible for modeling, designing and analyzing core process flows for back-end integration as well as defining technical requirements for custom features. His primary focus has been reengineering the functionality of our landmark ERP and CRM packages to fit clients' needs. In addition to very extensive knowledge of systems architecture, Chaim is a specialist in business process management and transforming ERP and CRM projects into successful business workflow.

**Rob Lawson****Sr. Solutions Architect**

Rob Lawson is a well-rounded technical professional working for Net at Work since April 2018, he is currently working as a Sr. Solution Architect for the NetSuite practice at Net at Work. Prior to joining Net at Work Rob worked for Sage for over 15 years. Rob is a Certified Consultant in Sage CRM, Sage 300, Sage 300 Project and Job Costing. Prior to joining Sage, Rob worked at a regional business partner as a project manager and consultant implementing Sage 300 and CRM for over 6 years. He has a background in Accounting and Information Systems and received a BBA in Accounting from Georgia State University.

**Adam Goldschmiedt****eCommerce Specialist**

Adam Goldschmiedt, Director of Pixafy, Net at Work's eCommerce agency sister company, has over 15 years of experience in the web development and ecommerce space, working with hundreds of clients across dozens of verticals and industries, with brands ranging from startups to large, well-known national and international brands. Adam is directly responsible for managing both the sales and delivery sides of Pixafy, advancing collaboration with Net at Work's practices, like NetSuite, and directly managing all of Pixafy's business operations, processes, and solution offerings, with an overarching goal of delivering best-in-class service and products. Pixafy's team of highly experienced platform engineers, UI developers, designers, marketers and system architects provides our clients with digital transformation and channel harmonization across every aspect of their ecommerce universe.

**Jim Shanney****Project Manager**

Jim is a former CPA and has been managing domestic and international ERP selections and implementations for over 30 years. He is certified in two ERP packages and has worked with most of the major packages. Jim's experience also includes expertise in many industries developed during his accounting & career and refined performing ERP, reengineering and other consulting engagements. As a project manager with Net at Work, Jim brings his accounting, ERP, and industry expertise together to ensure a successful project. Jim's NetSuite experience includes multiple international implementations, as both a consultant and project manager, as well as a number of domestic implementations. Jim is also trained in NetSuite's Multi-Book feature which supports complex international reporting due to different accounting standards and currency reporting needs.

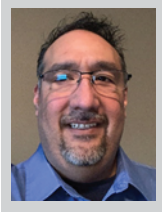
**Rick Ham****Sr. Solution Consultant**

Rick Ham has been consulting on several ERP systems for over 20 years including Sage and NetSuite solutions. Rick's expertise consists of consulting practice management, consulting, project management, business process analysis, solution architecting, coding, training and support. Rick has a technical development background as well as industry experience in financial, distribution, manufacturing and professional services. Rick's knowledge and experience provides the foundation to ensure deliverables that consistently meet and exceed customer expectations.

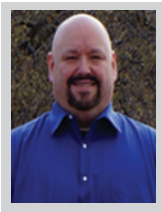
**ORACLE
NETSUITE****5** STAR AWARD
2020 ★★★★★

**Mike Czachowski****NetSuite Consultant**

Mike is a Business Analyst who joined Net at Work in November 2017 as a member of the First Year Associates Program. He has a B.S. in Accounting, and a M.S in Management Information Systems from Le Moyne College in Syracuse. Prior to Net at Work, Mike worked at an Accounting/ Consulting firm as an Accounting Analyst in Upstate New York. As a member of the FYA Program, Mike has had the opportunity to work with products such as Sage X3 and NetSuite. As a Business Analyst on the NetSuite team at Net at Work, Mike has worked with SuiteAnalytics as well as providing direct support and solutions in a wide range of ways including research, scripting, and form customization.

**Ray Soto****Solution Consultant**

Ray has been working in the technology industry for most his career. Ray has over twenty years of accounting and finance experience and has been working across a variety of ERP solutions and is certified on NetSuite and SAP have worked on over one hundred projects combined. His industry experience includes software subscription, manufacturing, wholesale distribution, retail (big box an eCommerce) and oil & gas. Ray's broad experience allows him to advise customers on designing and implementing the optimal solution based on their needs to automate operations and enhance the experience provided to their customers. Ray is based in Indianapolis, IN and has BS in Computer Science from University of Colorado.

**Roger Swiger****Sr. Solution Consultant**

Roger is a Senior NetSuite Solution Consultant with over 15 years of ERP implementation experience. As a lead consultant for the NetSuite team, Roger is responsible for the overall architecture and configuration for our customers. His application background in NetSuite Financials, OneWorld, Inventory and CRM along with his technical experience with SuiteScripts, Workflow Mapping and Customizations allows Roger to deliver a complete solution on his projects. Roger has a B.S. from Mount Vernon Nazarene University and a Bachelor of Science in Information Technology from DeVry University.

**ORACLE
NETSUITE****5** STAR AWARD
2020 ★★★★★