



PROSERVE  
TRUSTED. TRANSPARENT. TECHNOLOGY.

+ Net@Work

To our valued clients, friends and partners:

Over the last 7 years as an Acumatica partner, our team of expert consultants and expert clients have done more with the product than most others, and we couldn't be more excited for that to continue! Our continued focus will be in the support of the promise we have pledged to our clients, to help them unleash the power and potential of their technology. We are committed to maintaining our position of excellence as one of Acumatica's Premier Partners, helping our clients to unlock the full potential of their Acumatica systems. An example of this commitment can be seen in us adding a third Acumatica MVP award to the staff, as well as Acumatica's developer of the year award!

One of the biggest ways in which we will maintain this leadership is by ensuring a constant flow of talented team members and like-minded clients, into our ecosystem. Over the last few years, with the meteoric rise in popularity of the Acumatica product, and its tremendous user base growth, we have seen an incredible increase in demand for talented Acumatica experts. This brings me to an exciting announcement!

ProServe Solutions, and our team of experts, have been tapped to serve as the foundation for the Acumatica business unit at Net at Work!

Net at Work is a global leader in the distribution in support of everything IT. Over the last 25+ years, founding brothers Edward and Alexander Solomon have built Net at Work into the largest Sage partner, and have continued that tradition of excellence into additional ERP solutions and IT services they provide. Their team brings an unbridled passion, to unlocking the potential of their client's investments in technology. Their passion for doing this seems only matched by ours!

Net at Work is composed of over 300 ERP/IT experts supporting thousands of clients across North America. This incredible source of talent will now be accessible to ProServe and our clients! On top of that, our clients will have access to additional service offerings including *Virtual CIO support, Cloud Hosting, Managed IT & Information Security, Employer Solutions, CRM, and eCommerce!*

I am personally being brought on to lead the newly formed joint Acumatica team as the practice director. Our focus and mission will continue to be exactly what it has been over these last 6 years. The Acumatica business unit has been tasked to be a leader, not only at Net at Work but in the broader industry, as we see an acceleration in the digital transformation of businesses taking place.

With this combination, the new ProServe/Net at Work Acumatica team will be in a great position to continue to lead the industry in providing best-in-class service and support for all things Acumatica/IT. Leveraging the combined experiences of both organizations, as well as the state-of-the-art implementation and support methodologies and tools, I am confident in one thing for 2022, and that is that it will be a great year for ProServe, Net at Work, Acumatica, and most importantly our clients!

Sincerely,  
Chris Cleary