



Meeting the Evolving Challenges in Healthcare

The <u>U.S. national healthcare expenditure reached</u> \$4.3 trillion in 2021 and is estimated to reach \$6.2 trillion by 2028, according to the Centers for Medicare and Medicaid Services. At the same time, the market is rife with continued economic uncertainty, breakneck speed of technological development, supply chain issues and a changing landscape.

In order to compete successfully, healthcare organizations are adapting by doing more with less, preparing for the effects of industry consolidation and the rise of retail clinics, and closely monitoring their financials.



The need for a technology advisor to support your practice is greater than ever. Our experienced healthcare technology experts can help your team navigate these challenges by creating custom solutions that will help you:

- **Unlock revenue** by bringing new products and services to market
- Make disparate data actionable through visibility, flexibility and efficiency
- Automate and create efficiency by shortening the monthly close, reducing personnel needs and minimizing manual processes

- Budget and plan during a time of turbulence in healthcare
- Adapt to new payment models including value-based care
- Meet the latest reporting mandates such as Patient-Driven Groupings Model (PDGM), HIPAA and Medicare & Medicaid requirements



"Net at Work is fabulous, and they completed the conversation remotely, on time and on budget."

Cara Numasaki, Controller Hawaii Dental Service

Why Net at Work?

Your Healthcare Technology Partner

Net at Work is <u>one of the top Value-Added</u>
Resellers in the United States today, advising small-to-medium-sized healthcare organizations and businesses and providing extensive support, from software selection and implementation through managed IT and Fractional CIO & Advisory services.

Our approach looks at your organization holistically to understand your strategic plans and the technology roadmap to help you achieve

your goals and objectives at the necessary pace, within budget. And because our technology experts understand both existing legacy software and hardware environments as well as modern, cloud-based solutions, we are uniquely positioned to help digitally transform your medical practice or long-term/assisted living facility so your teams can efficiently and effectively deliver an exceptional patient experience.



FOUNDED 1996



6000+



RECOGNIZED INDUSTRY LEADER



21 OFFICE LOCATIONS



















Supporting Your Practice with a Digital Operations Platform

Next Generation ERP solutions are an integral part of Digital Operations Platforms (DOP), the successor to previous generations of accounting and business management software, that extend ERP functionality beyond your healthcare practice to encompass billing, compliance, patient scheduling and more.



<u>Next Generation ERP solutions</u> are built on modern cloud technology that are easy to work with and simple to maintain. They allow your healthcare organization to scale operations efficiently, without adding more administrative personnel, and harness vast amounts of vital business data to help facilitate faster, better decision making throughout your practice. As the core of your DOP, Next Generation ERP supports and advances your relationships with patients, caregivers, clinicians, payers and other stakeholders.







Long Term Care Restores Financial Success

Significant Savings of Money and Hours

Personal Healthcare, a senior care management company specializing in providing long-term care to seniors, previously used outside accountants and an industry-specific software suite to manage its financials, but the software failed to keep up with the company's rapid growth trajectory. Learn how its technology prepared the company for financial success:

Download the Full Case Study Here

CHALLENGES

- Lengthy monthly close
- Use of outside accountants
- Need to hire accounting staff due to growth
- Difficulty forecasting

SOLUTIONS

- Consolidate financials across its multiple entities instantaneously
- Reports that can be uploaded directly to cloud-based financial hub for processing saving the bookkeeper at least 20 hours of accounts payables data entry every month
- Reduced manual data entry

IMPACT

- Shortened monthly close from one week to one day
- Saved over 400 personhours annually
- Avoided \$80,000 in additional annual salary costs
- Sustained 30% growth while maintaining lean finance team

"We've been able to bring more accounting in-house, and avoided hiring another 1.5 employees that we would've needed to keep up with our growth – at a savings of around \$80,000 each year. Our staff can take on more new projects and financial analysis that they simply didn't have the bandwidth for before."

- Israel Ostrovitsky, Controller, Personal Healthcare





Helping Healthcare Organizations Deliver A New Level Of Care

Net at Work combines technology and industry expertise with exceptional communications to support your practice. Ready to unleash the power of your organization? Contact us.

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