

# Net@Work®

BUSINESS PERFORMANCE UNLEASHED

## WHOLESALE DISTRIBUTION SOLUTIONS

Innovate your role in the value chain with the help of a leading technology advisor.





## Capitalizing on the Inflection Point

Changing customer demands. Rising costs. Flat margins. Continued supply chain and workforce challenges. Disintermediation. Today's wholesale distributors are quickly reaching a crossroads in which action based on data-driven decisions is a necessity to take advantage of value creation across physical and digital dimensions.

A technology advisor is your navigator to help overcome these disruptions, activating all aspects of your operations for greater efficiency, insight and integration. Your access to a wide offering of Next Generation solutions, industry and technology expertise and services is the key to leveraging new business models, engaging successfully with customers and innovating your role in the value chain.



## Success Through Partnership

Our technology consultants have a strong knowledge of market trends, buying behaviors, inventory practices, logistics, compliance and regulatory requirements, and the latest solutions to ensure that your strategic goals are achieved within your budget and timeline. Some of the benefits realized by Net at Work distribution customers include:

- ✓ Reduced order and delivery times
- ✓ Increased customer satisfaction
- ✓ Improved purchasing management and inventory turns
- ✓ Enhanced process consistency across varied operations
- ✓ Gained real-time visibility and insight across the global supply chain
- ✓ Future-proofed inventory management

## Why Net at Work?

*“Net at Work has helped us future-proof the operation. We’ve successfully combined our traditional business approach with cutting-edge technology. It’s exciting and rewarding to know that Artistic Tile is well prepared for the growth we expect in the coming years.”*

*Michael Epstein, Chief Marketing Officer  
Artistic Tile*

### Your Wholesale Distribution Technology Partner

Net at Work is [one of the top Value-Added Resellers](#) in the United States today, advising small-to-medium-sized distributors and providing extensive support, from software selection and implementation through managed IT and [Fractional CIO & Advisory services](#).

We look at your organization holistically to understand your strategic plans and create a technology roadmap that can help you achieve your goals and objectives at the necessary pace, within budget. And because our technology experts understand existing legacy software and

hardware environments as well as modern, cloud-based solutions, we are uniquely positioned to help digitally transform your organization.



**FOUNDED**  
1996



**6000+**  
CLIENTS



**RECOGNIZED**  
INDUSTRY LEADER



**21 OFFICE**  
LOCATIONS



Channel Futures.  
**MSP 501**  
WINNER



**Sage**  
Top Partner

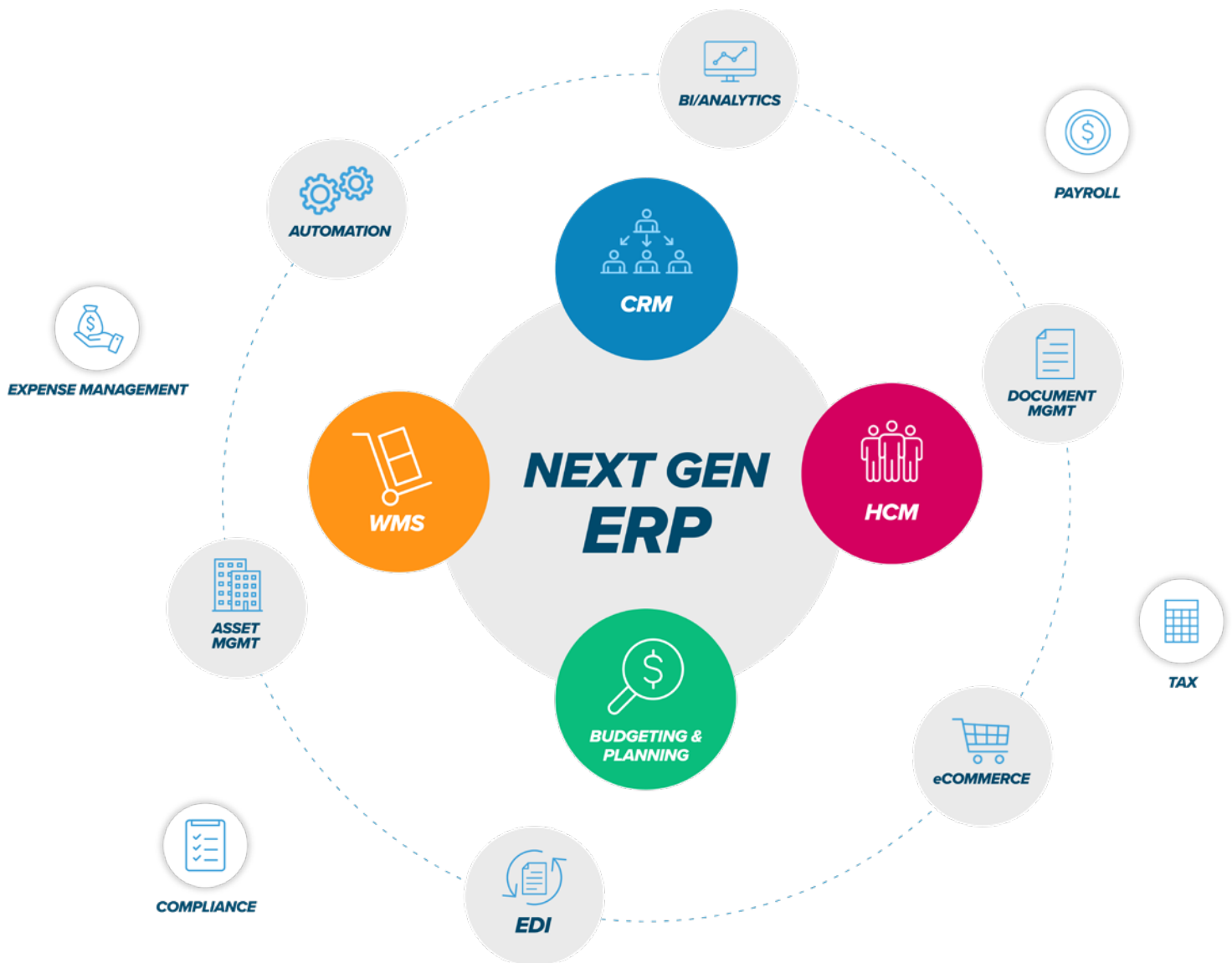
**Acumatica**  
The Cloud ERP  
Gold Certified Partner

**ORACLE**  
NETSUITE  
5 STAR AWARD  
2020\*\*\*\*\*

# Supporting Your Business with a Digital Operations Platform

Next Generation ERP solutions are an integral part of Digital Operations Platforms (DOP), the successor to previous generations of accounting and business management software.

These modern ERP solutions are built on cloud technology, making them easy to work with and simple to maintain. They allow your company to scale operations efficiently, without adding more administrative personnel, and harness vast amounts of vital business data to help facilitate faster, better decision making. As the core of your DOP, Next Generation ERP supports and advances your relationships with customers, manufacturers, suppliers, vendors and other stakeholders.





# Fortifying a Design Legacy Through Digital Transformation



Artistic Tile sources, designs, finishes and distributes luxury tile and stone around the world. While the family-owned and operated company is rich with generational traditions and pride, the company's dated business software technology was posing data concerns and requiring daily server resets.

[Download the Full Case Study Here](#)

## CHALLENGES

- ✘ Running on an aging, highly customized legacy ERP that required too many IT resources
- ✘ Using a combination of e-mails, spreadsheets and manual processes slowed reporting
- ✘ Server required daily resets

## SOLUTIONS

- ✔ Custom configuration of a modern ERP to meet Artistic Tile's unique business requirements
- ✔ Unified data model made updates and add-ons more secure and simplified
- ✔ Implementation of displays for open work orders, statuses and due dates to keep teams informed

## IMPACT

- ✔ Well-positioned to surpass last year's record-breaking revenues
- ✔ Launched a new payment option that saves staff time, speeds order processing and accelerates the order-to-cash cycle
- ✔ Gained the ability to see a cohesive, comprehensive view of the entire operation



## Unleash the Power of Your Wholesale Distribution Business

Net at Work combines technology and industry expertise with exceptional communications to support your role in the value chain. Ready to unleash the power of your business? Contact us.

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