

Sage 100 & 300 Customer Forum
UNLEASH YOUR BUSINESS PERFORMANCE

# APPLIED AI FOR SMB'S (A PRIMER)

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## **AGENDA**

- Al 101: A Primer
- Generative AI + HR Use Cases
- Concerns & Considerations
- Live Look at Al

I am <u>not</u> an attorney.

Organizations should discuss formal Al policies internally and with their own legal team.

# Al 101 A Primer





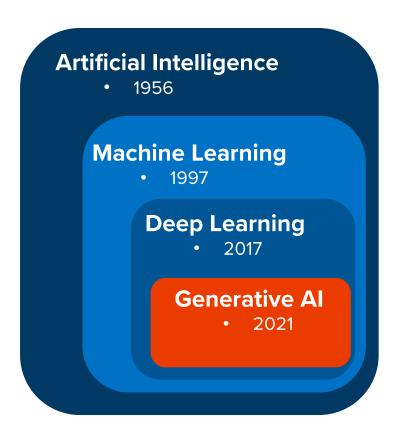
### A

Artificial Intelligence is the development of computer systems to perform tasks like humans, think like humans, and learn like humans, and create like humans.





Myth #1 - AI is too new and not ready for prime time.





### Objectives

- A (quick) Intro to Social Media
- How HR can Leverage the Social Universe
- Building a Social Media Strategy
- Web 2.0 Tools to Use
- World Class Examples

#### Social Media Business Uses

#### **Business**

- Branding
- Marketing
- Public Relations
- Customer Service
- Loyalty Building
- Customer Acquisition
- Networking

#### **Human Resources**

- Sourcing & Recruiting
- Onboarding
- Learning
- Scheduling
- Thought Leadership
- Engagement
- Communications



# Myth #2 - AI will replace humans in the workforce

Automation & AI will displace 85 million jobs in the next 5 years

Al will create 97 million new jobs

Future of Jobs report, World Economic Forum



# AI + HI = ROI

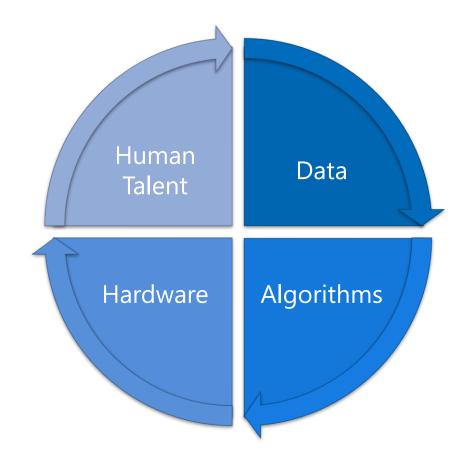








Myth #3 - Al is only as good as the data it can learn from





it takes 5 hours for 5 articles of clothing to dry on a clothesline. How long will it take for 30 articles of clothing.



If it takes 5 hours for 5 articles of clothing to dry on a clothesline, you can determine the time it takes for 30 articles of clothing by setting up a proportion:

5 hours / 5 articles = x hours / 30 articles

Now, solve for x:

x = (5 hours \* 30 articles) / 5 articles

x = 150 hours / 5 articles

x = 30 hours

So, it would take 30 hours for 30 articles of clothing to dry on the same clothesline under the same conditions.

thank you but I don't think that is correct





I apologize for the incorrect response earlier. You are right; my previous answer was incorrect.







If it takes 5 hours for 5 articles of clothing to dry, you can't assume a linear relationship for drying time when the number of articles of clothing increases. Drying time is not directly proportional to the number of clothing articles in this case.

Drying time depends on various factors such as the size of the clothing, weather conditions, and the capacity of the clothesline. So, you cannot simply multiply the drying time for 5 articles by the number of articles (30) to get the drying time for 30 articles.

To determine the actual drying time for 30 articles of clothing, you would need to consider these factors and conduct experiments or refer to the manufacturer's recommendations for the clothesline. I apologize for any confusion, and thank you for pointing out the error.

# AI + HR Practical Use Cases



### AI + HR



TALENT ACQUISITION



LEARNING & DEVELOPMENT



COMMUNICATION COLLABORATION



**ONBOARDING** 



HEALTH, WELLNESS, SAFETY



PERFORMANCE

### Recruitment

- Job Descriptions
- Interview Questions
- Email
- Offer Letters
- Resume Screening
- Candidate Matching
- Online Assessments
- Interview Scheduling



### **Outcomes**

- Reduce Time-to-Hire
- Better Quality Hires
- Decreased Turnover
- Increased Performance
- Talent Attraction



# **Onboarding**

- Automated Paperwork
- Knowledge Access
- Chatbot Assistance
- Document Management
- Personalized Experiences
- Analyzing Feedback



### **Outcomes**

- Faster Process
- Increased Collaboration
- Enhanced Engagement
- Higher Retention
- Scalability



# **Employee Development**

- Skill Gap Identification
- Effective Skill Development
- Personalized Learning Paths
- Real-time Feedback
- Progress Tracking



### **Outcomes**

- Competitive Advantage
- Skilled Workforce
- New Job Creation
- Succession Planning
- Higher Engagement



# **Performance Management**

- Areas of Improvement
- Goal Setting
- Progress Tracking
- Feedback / Coaching
- Well-being Monitoring



# **Concerns & Considerations**



### **Data Concerns**

- GIGO
- Al takes shortcuts
- Al reflects implicit biases of its designers and the data
- Data privacy / security











## **Ethical Concerns**



### **Bias Concerns**

Data Bias

Human Bias

- Feedback Loop Bias
- Developers not always forthcoming on how AI is developed and monitored



### **Bias Concerns**

High-paying occupations

ARCHITECT



LAWYER



POLITICIAN



DOCTOR



CE0





**ENGINEER** 



Low-paying occupations

**JANITOR** 



DISHWASHER



FAST-FOOD WORKER



CASHIER





SOCIAL WORKER





### **AI Considerations**

### Al is not a magic wand

- Identify areas for Al assistance
- Identify processes that can be augmented by AI
- Ensure transparency and fairness

### Emphasize human-centric skills

- Emotional intelligence
- Relationship-building
- Problem-solving
- Conflict resolution



### **Al Considerations**

### Engage employees

- Communicate Al goals & policies
- Express benefits & limitations
- Address fears & misconceptions
- Provide training & support

### Collaborate with IT to evaluate Al

- Assess data quality/privacy
- Ensure proper integration of Al
- Data security
- Monitor & evaluate results



# Live Look at ChatGPT, Gemini, and Designer

### **Al Links**

- ChatGPT: <a href="https://chat.openai.com/">https://chat.openai.com/</a>
- Gemini: <a href="https://gemini.google.com/app">https://gemini.google.com/app</a>
- MS Designer: <a href="https://designer.microsoft.com/">https://designer.microsoft.com/</a>
- YouTube Video Summary and Chat: <a href="https://www.you-tldr.com/">https://www.you-tldr.com/</a>
- Advanced Al Similar to openAl: <a href="https://www.perplexity.ai/">https://www.perplexity.ai/</a>
- Background Image Creator: <a href="https://www.background.lol/">https://www.background.lol/</a>
- Text-to-Image: <a href="https://firefly.adobe.com/">https://firefly.adobe.com/</a>
- Prompts for ChatGPT: <a href="https://www.promptvibes.com/">https://www.promptvibes.com/</a>

### **Questions to ask Vendors**

- What technologies and algorithms do they use in their Al solution?
- Do they provide transparency into the model architecture?
- How do their Al models make decisions?
- Are their Al models regularly updated?
- What data sources do they use for training their AI models?
- How do they ensure data quality?
- Who owns the data generated or processed by the Al solution?
- How do they handle data privacy and security concerns?

- What KPIs do they use to measure the effectiveness of their AI solution?
- How easily can their Al solution be integrated with our existing systems?
- How do they address ethical concerns, such as bias, fairness, and accountability?
- Do they adhere to industry best practices and guidelines?
- Do they comply with relevant data/privacy regulations (e.g., GDPR, HIPAA)?
- Are they transparent about their compliance efforts?

### **Thank You!**



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