

## FABUWOOD FINDS INNOVATION AND NEW EFFICIENCY BEHIND EVERY DOOR



### CHALLENGE

Fabuwood's rapid growth and semi-custom business model requires an ERP system that could balance efficiency with flexibility. QuickBooks couldn't handle the volume, complexity, or need for real-time visibility, creating bottlenecks in inventory management, order processing, and forecasting.

### SOLUTION

Net at Work helped implement and optimize Acumatica, ensuring seamless order tracking, enhanced supply chain visibility, and scalable automation. Fabuwood now has the technology and support to sustain its growth while maintaining speed and service.

### RESULTS

- Streamlined order tracking and automation support Fabuwood's rapid delivery model.
- Improved supply chain visibility ensures optimal inventory levels and prevents production delays.
- Customizable workflows balance efficiency with flexibility, enhancing operational control.
- Expert support from Net at Work enables continuous optimization and long-term scalability.

Fabuwood is reshaping the cabinetry industry with a blend of high-quality craftsmanship, cutting-edge technology, and a customer-first approach. From its inception, the company has been driven by the belief that beautiful kitchens should be accessible to all—without compromising on design, durability, or efficiency. As a leader in semi-custom cabinetry, Fabuwood has mastered the balance between customization and rapid delivery, offering dealers a vast selection of styles while maintaining some of the fastest lead times in the industry.

As demand surged and operations expanded, the company needed an ERP solution to keep pace with its growth. Managing thousands of unique orders with real-time modifications required a system to provide end-to-end visibility, streamline operations, and scale effortlessly. To bring this vision to life, Fabuwood turned to Acumatica—and partnered with Net at Work to ensure a smooth and strategic implementation.

### MODERN ERP IS BLUEPRINT FOR GROWTH

As a tech-forward manufacturer, Fabuwood has always prioritized efficiency and innovation, but its legacy systems could no longer keep up as the company grew. QuickBooks, once sufficient, became a bottleneck, as it lacked the manufacturing and inventory capabilities required to support their complex operations. As a result, too many workflows were handled manually, or in other, disconnected applications, robbing teams of the operational insights they needed to excel.

Net at Work's experience and expertise with Acumatica, combined with their commitment to collaboration, ensured a smooth transition. They worked closely with Fabuwood's team to optimize workflows, integrate critical applications, and provide ongoing support as new challenges arose. "Our experience with Net at Work has been phenomenal," says Shlomo Friedman, ERP Project Manager at Fabuwood. "If we have any issues, they facilitate outreach with Acumatica—or quite often, they'll take care of an issue themselves."



*"We're confident that as our business evolves, we have the right technology and the right team behind us to keep pushing forward."*

### FAST, FLEXIBLE, AND BUILT TO SCALE

Fabuwood's semi-custom approach is one of the company's greatest strengths—offering customers the ability to modify designs without extending lead times. That ability to move quickly is what sets them apart in a highly competitive market.

"We're unique in how quickly we deliver," says Friedman. "Most of our cabinets—even with modifications—are ready in five days. That level of speed requires a seamless system, from order processing to inventory management to final delivery."

Acumatica powers this efficiency by integrating sales, production, and warehouse data into a single, connected system. Orders flow seamlessly from dealers to production, inventory is allocated in real-time, and tracking is automated—so that each modification is captured, managed, and fulfilled with precision.

The system's cloud-based architecture allows Fabuwood to scale without disruption, giving them the flexibility to expand operations while maintaining the responsiveness their customers rely on.

### SMARTER SUPPLY CHAIN MANAGEMENT

As Fabuwood grows, visibility into its supply chain becomes increasingly critical. With thousands of components sourced from multiple vendors, the company needs real-time insights to optimize purchasing, reduce waste, and prevent production bottlenecks.

Acumatica's advanced forecasting and inventory management tools provide the transparency Fabuwood needs. By integrating demand forecasting with procurement, they can ensure materials are available when and where needed—minimizing stock shortages and production delays.

"Our business depends on precise inventory management," Friedman explains. "If we don't have the right materials on hand, we can't meet our promised lead times. Acumatica gives us the real-time visibility to keep everything running smoothly."

### CUSTOM FIT MEETS OUT-OF-THE-BOX EFFICIENCY

While customization is a core part of Fabuwood's business model, they didn't want an ERP system that required endless modifications. They needed a solution that worked well out of the box but could also adapt to their unique processes where necessary.



“We didn’t want a heavily customized application,” Friedman says. “Most of what we needed was available right out of the box. But for areas where we had unique workflows, Acumatica made it easy to tailor the system to fit our needs.”

This flexibility allows Fabuwood to integrate its proprietary warehouse management system, refine financial reconciliation processes, and optimize order tracking while still taking advantage of the features and functionality introduced in new versions of Acumatica.

## A PARTNERSHIP THAT BUILDS SUCCESS

As a result of their positive experiences with Net at Work, Friedman emphasizes the importance of choosing an experienced, reliable implementation team.

“If your company is ready for change, Acumatica is a perfect fit,” he says. “But finding the right partner is just as important. Net at Work has been there for us every step of the way. There isn’t a challenge they haven’t been able to support us on.”

## DESIGNED FOR THE FUTURE

With Acumatica and Net at Work, Fabuwood has built an ERP system that meets their current needs and positions them for the future. The company now has the tools to scale efficiently, maintain rapid lead times, and continue pushing the boundaries of innovation in the cabinetry industry.

“What we have now is a long-term solution that grows with us,” Friedman says. “We’re confident that as our business evolves, we have the right technology and the right team behind us to keep pushing forward.”

By combining craftsmanship with cutting-edge technology, Fabuwood has positioned itself as an industry leader, delivering on both quality and efficiency. With Acumatica as their digital backbone and Net at Work as their trusted partner, the company is ready to continue transforming kitchens—and the cabinetry industry—for years to come.

## ABOUT NET AT WORK

Founded in 1996, Net at Work is a leading technology advisor to thousands of small-to-medium sized businesses throughout North America. The consultancy offers a rich portfolio of technology, expertise, and services to help organizations derive value from the transformative effects of technology.

To start unleashing the power of your business, visit [www.NetatWork.com](http://www.NetatWork.com).