



# Breaking the Mold: How Sage Intacct Construction Stands Out

**Sage** Net@Work<sup>®</sup>

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## Introduction

# Built for construction, designed for growth

The construction industry faces unique and complex challenges in managing finances, tracking projects, and ensuring compliance. Selecting the right finance software is critical for the growth and success of your business, and too often, construction companies are forced to choose a generic accounting solution that isn't built to meet the demands of construction. Sage Intacct Construction is purpose-built to tackle industry hurdles head-on, providing contractors with a powerful cloud-based platform that integrates deep financial insights, specialized tools, and automated workflows.

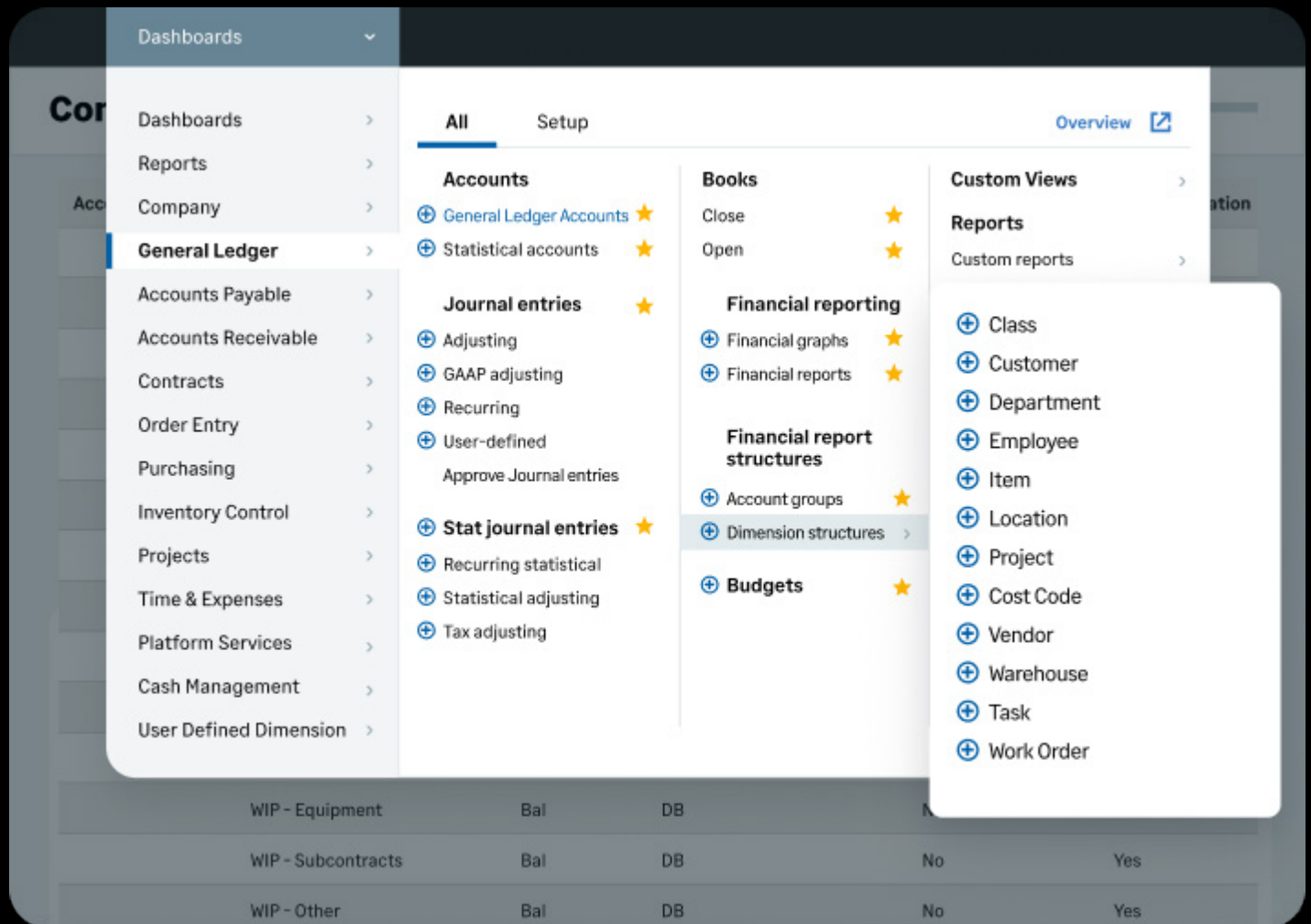
Read on to learn how Sage Intacct Construction offers advanced and construction-specific financial management capabilities that set Sage apart from the competition and drive your business toward greater success.

## 1. Deep financial insights across your business powered by Sage Intacct Construction's dimensional general ledger

At the core of Sage Intacct Construction is the **dimensional general ledger**, providing unparalleled flexibility in tracking and reporting. This feature allows you to assess profitability across multiple dimensions—such as jobs, locations, and employees—without the rigidity of traditional account structures.

For example, if you need to evaluate profitability by region or job type, Sage Intacct's dimensions let you drill down into costs with granular detail. For clearer performance insights, you can even group dimensions, like job roles or locations. As your business evolves, the system easily adapts, enabling you to add new dimensions as needed to ensure your financial reporting aligns with your operations.

While many construction platforms offer basic financial tracking, they often rely on static account structures that limit visibility into key financial metrics. Sage Intacct Construction's multi-dimensional tracking provides **flexible, tailored reporting** that scales with your business, eliminating the need for manual workarounds.



## 2. Job costing, multi-entity management, and reporting

Job costing is at the heart of any successful construction project, and Sage Intacct Construction provides the tools necessary to ensure **accurate cost tracking** and real-time visibility into job profitability. Whether you're managing fixed-price, cost-plus, or time-and-materials contracts, the platform helps control project budgets and track direct and indirect costs with ease.

- Sage Intacct Construction offers **multi-entity management**, allowing you to easily track multiple projects, entities, and locations. Whether you're managing multiple divisions, business units, or job sites, the platform simplifies the financial management process, allowing you to consolidate financials across entities without manual intervention.
- In terms of reporting, Sage Intacct provides real-time financial dashboards and customizable reports that give you a clear, up-to-date view of your entire operation. The platform offers hundreds of pre-built reports, allowing contractors to track performance across a variety of financial and operational metrics.

- With Sage Intacct's automated job costing, you get instant visibility into how each project is performing, so you can make informed decisions that drive profitability.

While competitors may offer job costing features, they often lack real-time visibility and robust reporting tools, leaving contractors to deal with fragmented data. Sage Intacct Construction stands apart by offering real-time job costing, allowing contractors to track direct and indirect costs as they happen.

Sage Intacct's built-in multi-entity management and real-time reporting set it apart, giving contractors a seamless view of their financials across divisions or locations, without the need for multiple systems. And with customizable reporting tools, Sage gives you the power to create real-time financial dashboards that reflect the current status of your projects—something many competing platforms lack.

Timberline GC - Project Profitability		
	Quick Bowls - Portland Inception To Date 10/31/2024 Actual	The Crest Inception To Date 10/31/2024 Actual
<b>Project Profit Margin</b>		
Revenue	504,000.00	6,890,900.00
<b>Project Costs</b>		
50100 - Cost of Sales - Labor	127,981.04	85,605.58
50300 - Cost of Sales - Materials	13,213.73	0.00
50200 - Cost of Sales - Subcontract	190,884.00	4,958,000.00
50500 - Cost of Sales - Other	78,200.00	221,406.69
50900 - Discounts Taken	(29.20)	(11,250.00)
Total Projects Costs		
<b>Total Project Profit Margin</b>	410,249.43	5,253,762.27
<b>Project Profit Margin %</b>	93,750.43	1,637,137.73
Project Profit Margin	100.00%	100.00%
Revenue	81.40%	76.24%
Project Costs	18.60%	23.76%
Total Project Profit Margin	18.60%	23.76%
Total Project Profit Margin %		

### 3. Streamlined, accurate, and industry-leading WIP automation

Work in progress (WIP) reporting is critical for understanding the financial status of a project, and Sage elevates this process with automation. Its automated WIP calculations reduce the time and effort required to produce accurate reports, transforming a process that used to take days into one that can be completed in real-time.

Additionally, Sage Intacct Construction **automates overbilling and underbilling general ledger transactions**, ensuring that your books remain accurate and that all project-related financial data is correctly reflected in the general ledger. This eliminates manual adjustments and reduces the risk of errors, providing a clear and up-to-date picture of project profitability.

As **Steven Ewaskiw, VP of Finance at Cantiro**, noted: “It used to take one of our controllers a week to produce a WIP report because a lot of it was manual, and she would have to go through and redo all the data. With Intacct Construction, we were able to streamline our WIP reporting, and instead of taking a week, she could now create the report daily.”

In contrast, many competitors still rely on manual calculations or external tools for WIP reporting, which not only slows down processes but increases the risk of errors. Sage Intacct Construction’s automation delivers the accuracy and speed construction businesses need, ensuring project data is always aligned with your general ledger.

#### View WIP Schedule

[Edit](#)[Done](#)[Summary](#)

##### WIP Projects

		Project	Estimated cost to date	Total contract value	CFO forecast cost at completion	CFO forecast pct complete (%)	PM forecast pct complete (%)	PM forecast cost at completion	Job to date costs	Earned date
	<input type="checkbox"/>									
1	<input type="checkbox"/>	22-092—The Crest	22,900,033.42	26,655,280.00	21,394,796.03	60.00	65.00	19,749,042.49	12,836,877.62	15,584,
2	<input type="checkbox"/>	23-012—Ballpark of the Palm Beaches	50,000.00	75,000.00	42,995.00	20.00	20.00	42,995.00	8,599.00	15,000.
3	<input type="checkbox"/>	22-094—Quick Bowls – Tigard	831,174.67	967,575.00	829,174.54	63.00	63.40	831,741.67	527,355.01	615,37,
4	<input type="checkbox"/>	23-013—Cyber Park Parking Lot Sitework	48,480.00	65,000.00	45,608.91	59.96	59.96	45,608.91	27,344.90	38,974.
5	<input type="checkbox"/>	22-091—Quick Bowls – Portland	432,756.54	509,310.00	450,031.27	92.00	92.00	450,031.27	414,028.77	468,561
6	<input type="checkbox"/>	22-095—Stratus Corporate Center II	143,514.54	1,476,325.00	143,514.54	97.22	97.22	143,514.54	139,520.41	169,551
7	<input type="checkbox"/>	22-093—Five Oaks Storage	1,286,106.99	1,476,325.00	1,255,525.29	92.00	89.81	1,286,106.99	1,155,083.27	1,358,2
Total			25,692,633.16	29,922,890.00	24,161,645.58			22,549,040.87	7,440,231.89	18,658,





#### 4. A platform built for construction, by construction experts

While Sage Intacct is known for its powerful accounting capabilities across industries, Sage Intacct Construction was built on top of this strong foundation, specifically designed to address the unique needs of construction companies. It combines **best-in-class financial management** with construction-specific functionalities, ensuring that contractors have the tools they need to manage jobs, costs, and profitability with precision.

Sage Intacct Construction is a **true-cloud multi-tenant platform**, which means it is always up to date without costly, disruptive upgrades. Businesses benefit from secure, always-current software, ensuring they are operating on the latest version without additional costs.

Many general accounting platforms used in construction are adapted from other industries, resulting in limited customization and a lack of construction-specific tools. These platforms may force businesses to adopt complicated workarounds or rely on

additional third-party tools to manage construction projects. In contrast, while some competitors are built specifically for construction, they often lack the financial depth needed to handle complex accounting requirements.

Sage Intacct Construction stands apart by being built on the trusted Intacct platform—a best-in-class financial management solution designed for scalability and precision. Although not originally built solely for construction, its powerful combination of top-tier financial capabilities and construction-specific features ensures you get the best of both worlds. The only construction software **preferred by the AICPA**, Sage Intacct is recognized for its financial integrity, making it the choice of contractors who need both construction-specific tools and unmatched financial performance. With construction-focused functionality integrated from the start, Sage Intacct Construction delivers a seamless experience, built for contractors, by construction experts.

## 5. Emphasizing financial strength with integrated project management capabilities

While Sage Intacct Construction is known for its industry-leading financial management, it also offers robust capabilities for managing the operational aspects of projects. Competitors may highlight that Sage Intacct Construction focuses primarily on financial management, but this focus ensures that contractors have the depth and flexibility needed to manage complex construction finances while still providing robust project tracking capabilities. With features for monitoring budgets, handling change orders, and managing commitments, contractors maintain financial control and project precision within one system.

Some solutions claim to offer built-in project management, but often these tools are limited or lack the financial depth required for successful construction project execution. Sage Intacct Construction provides seamless integration with other tools,

delivering a comprehensive system that ensures both your financials and project details are managed with precision.

As **Joe Murray, CEO of ACT Construction**, puts it:

*“Using Sage Intacct Construction and Sage Construction Management together gives us an end-to-end cloud system that helps us be more efficient across the business, from initial lead through project completion. I’ve been looking for this for 20 years.”*

By focusing on financial excellence and flexibility, Sage Intacct Construction allows contractors to handle every aspect of their projects with greater accuracy and efficiency, ensuring they don’t sacrifice financial control for basic project management features.

The screenshot displays the Sage Intacct Construction dashboard. The top navigation bar includes the Sage logo, 'Intacct Timberline Construction', a 'Timberline GC' dropdown, and user information for 'k Kirby'. The main section is titled 'Project Financials' and features several key metrics:

- Project Revenue:** \$6,557,230 (inception to date)
- Project Cost:** \$5,166,989 (inception to date)
- Project Profit Margin:** \$1,390,240 (inception to date)
- Project Profit Margin %:** 21.20% (inception to date)
- Active Job Count:** 1 (inception to date)
- Month to Date Project Cost:** \$1,756,497 (this month to date, +\$530,068 vs. prior month)
- Month To Date Revenue:** \$2,320,300 (this month to date, +\$745,825 vs. prior month)
- Monthly Project Profit Margin:** \$563,802 (this month to date)
- Monthly Project Profit Margin %:** 24.30% (this month to date, +2.19 vs. prior month)
- New Jobs this Month:** 0 (this month, no change vs. prior month)

Below these metrics are two tables:

**Project Overview** (01/24/2023 11:21:51)

	Org Contract Amount	CO Contract Amount	Contract Total	Budget / Estimate	Est Gross Profit	Est Profit Margin %	Commitments	Total Billings	Total Cost	Gross Profit	% Spent	% Billed	Profit Margin %
<b>Active Projects</b>													
22-001 - Quick Bows - Portland	504,000.00	5,310.00	509,310.00	442,756.54	66,553.46	13.07 %	208,097.73	504,000.00	410,324.19	93,675.81	92.67 %	98.96 %	18.59 %
22-002 - The Crest	25,668,300.00	980,930.00	26,649,230.00	22,895,033.42	3,754,196.58	14.09 %	20,280,000.00	4,696,400.00	3,813,734.76	1,082,665.24	15.78 %	17.62 %	23.05 %
22-003 - Five Oaks Storage	1,244,800.00	26,000.00	1,270,800.00	1,103,591.99	167,208.01	13.16 %	937,250.00	1,244,800.00	1,055,956.96	188,843.04	95.68 %	97.95 %	15.17 %
22-004 - Quick Bows - Tigard	950,075.00	0.00	950,075.00	816,741.67	133,333.33	14.03 %	595,488.30	112,030.00	86,973.72	25,056.28	10.65 %	11.79 %	22.37 %
<b>Total Active Projects</b>	28,367,175.00	1,012,240.00	29,379,415.00	25,258,123.62	4,121,291.38	14.03 %	21,930,756.03	6,557,230.00	5,166,989.63	1,390,240.37	29.46 %	22.32 %	21.20 %

**Project Overview by Job Type** (01/24/2023 11:21:52)

	Org Contract Amount	CO Contract Amount	Contract Total	Budget / Estimate	Est Gross Profit	Est Profit Margin %	Commitments	Total Billings	Total Cost	Gross Profit	% Spent	% Billed	Profit Margin %
<b>Restaurants</b>													
22-001 - Quick Bows - Portland	504,000.00	5,310.00	509,310.00	442,756.54	66,553.46	13.07 %	208,097.73	504,000.00	410,324.19	93,675.81	92.67 %	98.96 %	18.59 %
22-004 - Quick Bows - Tigard	950,075.00	0.00	950,075.00	816,741.67	133,333.33	14.03 %	595,488.30	112,030.00	86,973.72	25,056.28	10.65 %	11.79 %	22.37 %
<b>Total Restaurants</b>	1,454,075.00	5,310.00	1,459,385.00	1,259,498.21	199,886.79	13.70 %	713,586.03	616,030.00	497,297.91	118,732.09	39.48 %	42.21 %	19.27 %
<b>Hotels</b>													
22-002 - The Crest	25,668,300.00	980,930.00	26,649,230.00	22,895,033.42	3,754,196.58	14.09 %	20,280,000.00	4,696,400.00	3,813,734.76	1,082,665.24	15.78 %	17.62 %	23.05 %
<b>Total Hotels</b>	25,668,300.00	980,930.00	26,649,230.00	22,895,033.42	3,754,196.58	14.09 %	20,280,000.00	4,696,400.00	3,813,734.76	1,082,665.24	15.78 %	17.62 %	23.05 %
<b>Warehouse</b>													
22-003 - Five Oaks Storage	1,244,800.00	26,000.00	1,270,800.00	1,103,591.99	167,208.01	13.16 %	937,250.00	1,244,800.00	1,055,956.96	188,843.04	95.68 %	97.95 %	15.17 %
<b>Total Warehouse</b>	1,244,800.00	26,000.00	1,270,800.00	1,103,591.99	167,208.01	13.16 %	937,250.00	1,244,800.00	1,055,956.96	188,843.04	95.68 %	97.95 %	15.17 %

At the bottom, there is a 'Cost Overview Report' link and a footer with 'Privacy Policy' and 'Copyright © 1999-2023 Sage Intacct, Inc.'





## 6. The power of choice with open APIs and countless integrations

Another key strength of Sage Intacct Construction is its flexibility. With over 350 integration options, contractors can easily connect the platform to their preferred payroll systems, project management tools, and other industry-specific applications through **open APIs**. This gives you the power to build a customized, efficient workflow, avoiding rigid, one-size-fits-all systems.

As your business grows, Sage Intacct Construction grows with you, offering **scalability** and the ability to add new capabilities as needed. This adaptability ensures that your system continues to meet your evolving needs, regardless of business complexity or size.

Many competitor platforms come with closed ecosystems, limiting your ability to integrate with other tools and forcing you to adopt one provider's full suite of products. This can lock contractors into restrictive workflows that don't align with their business needs.

Sage Intacct Construction gives contractors the freedom to **build tailored solutions**, ensuring your workflow is aligned with your business needs.



## 7. Confidence in your operations with risk management, compliance, and audit trails

In construction, maintaining compliance with regulatory standards and **managing risk** are critical to running a successful business. Sage Intacct Construction streamlines these responsibilities with built-in tools for **AIA billing**, **retainage tracking**, and certified payroll reporting, enabling you to easily manage compliance across multiple projects and locations.

The platform also simplifies risk management by providing robust tracking for subcontractor insurance, lien waivers, and safety certifications. Expired or missing documentation is automatically flagged, ensuring you stay compliant and minimize exposure to liability.

Sage Intacct Construction's **audit trails** offer full transparency into every financial transaction, ensuring your business remains audit-ready and adheres to **GAAP standards**. This level of visibility, combined with automated compliance features, reduces administrative burden and eliminates the need for manual processes to handle complex regulations.

Unlike other systems that rely on disconnected or third-party tools for compliance, Sage Intacct Construction provides these features from the start, giving you confidence in your reporting, risk management, and audit preparedness.

## Real-world client success

Sage Intacct Construction clients consistently praise the platform's ability to streamline processes and deliver actionable data. Whether it's improving job costing accuracy or reducing WIP reporting time, contractors are empowered to make smarter decisions and drive their business forward:

**Chris Herak, director of finance at VFS Fire and Security Services,** noted:

*"Sage is our platform for growth. It's providing us with vastly improved accuracy, control, workflows, and collaboration."*

**Angelia Ryan, chief financial officer at Airo Mechanical,** explained how the platform delivers actionable insights:

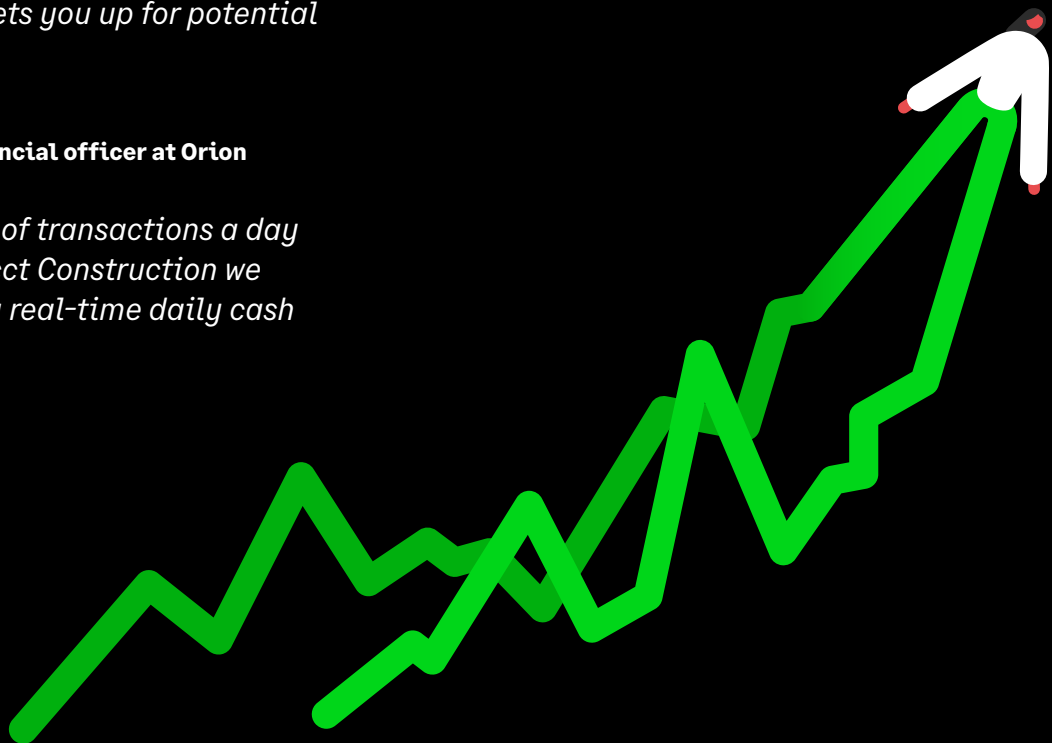
*"Sage Intacct Construction streamlines processes so you can actually understand the data and make fact-based decisions, which is the most important aspect."*

**Morgan Schweitzer, controller at Lunar Companies,** stated:

*"Sage has so many different levels of data that you can pull from. Even if it is something you don't need now, it sets you up for potential growth."*

**Thomas Cochran, chief financial officer at Orion Companies,** said:

*"We have thousands of transactions a day and with Sage Intacct Construction we can actually have a real-time daily cash understanding."*





# The smarter way to manage construction financials

Sage Intacct Construction stands out as a powerful, cloud-based solution purpose-built to handle the unique financial complexities of the construction industry. With features for job costing, WIP automation, dimensional reporting, and multi-entity management, it provides contractors with a scalable platform designed to simplify financial management, automate key processes, and make data-driven decisions with confidence.

In an industry where every project demands precision and adaptability, Sage Intacct Construction gives contractors a future-proof competitive advantage. Its flexible, open API architecture and over 350 integrations ensure that as technology and industry demands evolve, your platform evolves with you. Sage Intacct Construction delivers deep financial insights, real-time data, and unmatched flexibility—capabilities often missing in generic accounting systems or narrowly focused construction tools.

Don't risk being constrained by the limitations of other platforms. Sage Intacct Construction delivers lasting value by driving profitability, efficiency, and growth while equipping contractors with the financial tools and insights needed to scale their business for long-term success.



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